

NEAL S. SALISIAN, SBN 240277
neal.salisian@salisianlee.com
GLENN R. COFFMAN, SBN 305669
glenn.coffman@salisianlee.com
PRISCILLA Y. CHANG, SBN 337810
priscilla.chang@salisianlee.com
SALISIAN | LEE LLP
550 South Hope Street, Suite 750
Los Angeles, California 90071-2924
Telephone: (213) 622-9100
Facsimile: (800) 622-9145

MICHELLE A. CHIONGSON, SBN 221740
michelleac@balboacapital.com
MARISA D. POULOS, SBN 197904
marisa.poulos@balboacapital.com
BALBOA CAPITAL CORPORATION
575 Anton Boulevard, 12th Floor
Costa Mesa, California 92626
Tel: (949) 399-6303

Attorneys for Plaintiff
BALBOA CAPITAL CORPORATION

THE UNITED STATES DISTRICT COURT
FOR THE CENTRAL DISTRICT OF CALIFORNIA

BALBOA CAPITAL CORPORATION,
a California corporation,

Plaintiff,

vs.

UNLIMITED FREIGHT, LLC, an
Alabama limited liability company; and
JASPER RENARDO CURRY IV, an
individual,

Defendants.

Case No. 8:23-cv-01393-JWH-ADS

[Assigned to the Hon. John W. Holcomb]

**BALBOA CAPITAL'S
APPLICATION FOR DEFAULT
JUDGMENT AGAINST
DEFENDANTS**

Complaint Filed: August 2, 2023
Trial Date: None

1 TO THE COURT, ALL PARTIES, AND ATTORNEYS OF RECORD:

2 PLEASE TAKE NOTICE that on February 9, 2024, at 9:00 a.m., or as soon
3 thereafter as the matter may be heard, in Courtroom 9D of the Ronald Reagan
4 Federal Building and United States Courthouse, located at 411 West 4th Street,
5 Santa Ana, California 92701-4516, the Honorable John W. Holcomb presiding,
6 plaintiff Balboa Capital Corporation (“Plaintiff” or “Balboa”) will, and hereby
7 does, apply for an entry of default judgment pursuant to Federal Rules of Civil
8 Procedure Rule 55 and Local Rules 55-1, 55-2, and 55-3, against defendants
9 Unlimited Freight, LLC, an Alabama limited liability company (“Unlimited
10 Freight”), and Jasper Renardo Curry IV (“Curry IV”) (collectively, “Defendants”),
11 for a judgment amount of **\$119,528.47**.

12 PLEASE TAKE FURTHER NOTICE that Balboa seeks a default judgment
13 against Defendants in the total amount of \$119,528.47, as Balboa has established:
14 (a) a sum certain due and owing by Defendants to Balboa; (b) pursuant to the
15 Equipment Finance Agreement entered into by Defendants and Balboa; (c) that
16 Defendants are not in military service, and are neither a minor or incompetent
17 person; and (d) costs and attorneys’ fees are properly awardable.

18 PLEASE TAKE FURTHER NOTICE that this motion is based on this
19 Notice of Motion, the supporting Memorandum of Points and Authorities, the
20 supporting declarations of Priscilla Y. Chang and Don Ngo, and the exhibits
21 attached thereto, the pleadings and papers filed in this action, and upon such further
22 briefing, authorities, and argument submitted to the Court prior to, or during, the
23 hearing on this matter.

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27 //

28 //

1 DATED: January 9, 2024

SALISIAN | LEE LLP

2
3 By:



4 Neal S. Salisian
5 Glenn R. Coffman
6 Priscilla Y. Chang

7 Attorneys for Plaintiff
8 BALBOA CAPITAL CORPORATION
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MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION AND RELEVANT FACTS

Plaintiff Balboa Capital Corporation (“Plaintiff” or “Balboa”) submits the instant Application for Default Judgment against defendants Unlimited Freight, LLC, an Alabama limited liability company (“Unlimited Freight”), and Jasper Renardo Curry IV (“Curry IV”) (collectively, “Defendants”), as requested by this Court. [See Dkt. 15.]

This action involves a claim for damages by Balboa against both Defendants for the breach of the written Equipment Financing Agreement No. 405846-000 (the “EFA”), and the breach of the corresponding personal guaranty of that agreement. [See Declaration of Don Ngo (“Ngo Decl.”), ¶¶3-4, Exh. A.]

Specifically, Balboa, on the one hand, and Unlimited Freight and Curry IV, on the other, entered into the EFA on or about June 9, 2022. [See *id.*] Under the terms of the EFA, Balboa loaned to Unlimited Freight a principal sum of \$64,744.68, in order to finance equipment for its business (the “Collateral”). [See *id.*, ¶3.]

Concurrent with the execution of the EFA, and in order to induce Balboa to enter into the EFA with Unlimited Freight, Curry IV personally guaranteed, in writing, the payment of the then-existing and future indebtedness due and owing to Balboa under the terms of the EFA (the “Guaranty”). [See *id.*, ¶4, Exh. A.] Balboa relies on such Guaranty to agree to loan Unlimited Freight to finance equipment for its business. [See *id.*]

Under the EFA, Unlimited Freight was required to make sixty (60) monthly payments of \$2,107.01, beginning on July 8, 2022. [See *id.*, ¶5.] The last payment received by Balboa was credited toward the payment due for May 8, 2023. [See *id.*] Therefore, on June 8, 2023, Unlimited Freight breached the EFA, and Curry IV breached the Guaranty, (1) by failing to make the monthly payment due on that

1 date, and (2) by failing to make the monthly payment due for the following month
2 on July 8, 2023, and thus, both have remained continuously in default. [*See id.*]

3 At the time of Defendants' default, in addition to the late charges in the sum
4 of \$252.84, there remained forty-eight (48) monthly payments in the amount of
5 \$2,107.01, plus the outstanding payments due for June 8, 2023, and July 8, 2023,
6 for a total of **\$105,603.34** (50 payments of \$2,107.01, plus \$252.84), still due to
7 Balboa. [*See id.*, ¶6.] Defendants have since failed to make further payments. [*See*
8 *id.*, ¶¶5-6, Exh. B.]

9 In addition, based on the principal amount due of \$105,603.34, Balboa is
10 entitled to prejudgment interest at the statutory rate of ten percent (10%) per
11 annum, from June 8, 2023, the date of breach, to February 9, 2024, the date noticed
12 for the hearing of this Application for Default Judgment ("Default Application"),
13 for a total interest amount of \$7,146.31, accruing at a rate of \$28.93 per day, until
14 the date of Judgment. [*See id.*, ¶7; *see also* Declaration of Priscilla Y. Chang
15 ("Chang Decl."), ¶¶3-4.]

16 Pursuant to Paragraph 20 of the EFA, Balboa is entitled to recover its
17 attorneys' fees and costs from Defendants. [*See* Chang Decl., ¶5; *see also* Bill of
18 Costs.] The amount of reasonable attorneys' fees is fixed by Local Rule 55-3, in
19 the sum of \$5,712.07. [*See id.*] Balboa has incurred \$1,066.75, in recoverable
20 costs. [*See id.*]

21 Balboa's Default Application satisfies the procedural requirements of Local
22 Rules 55-1 and 55-2, and Federal Rule of Civil Procedure 55(b). Balboa filed its
23 Complaint and case-initiating documents on August 2, 2023. [*See* Dkts. 1-4.]
24 Unlimited Freight was properly served on August 9, 2023, and Curry IV was
25 properly served on August 10, 2023, pursuant to Federal Rule of Civil Procedure 4.
26 [*See* Dkts. 7-8.] On October 12, 2023, Balboa filed its First Request for Clerk to
27 Enter Default against Defendants ("Default Entry Request"), and the Clerk of the
28

1 Court entered the default against each of the defendants on October 17, 2023. [See
2 Dkts. 13-14.]

3 Neither Defendant is a minor or an incompetent person, nor is either
4 Defendant currently in the military service or otherwise exempt from a default
5 judgment under the Servicemembers Civil Relief Act. [See Chang Decl., ¶2, Exh.
6 C.] In addition, neither of the defendants are located in the State of California.
7 [See *id.*]

8 As set forth below, a default judgment should be entered against each of the
9 Defendants since Balboa satisfies all seven factors under *Eitel*. Moreover, Balboa
10 has adequately proven its damages. Thus, Balboa respectfully requests that this
11 Court grant its request for a default judgment against Defendants in the amount of
12 \$119,528.47.

13 **II. LEGAL ARGUMENT**

14 “When a party against whom a judgment for affirmative relief is sought has
15 failed to plead or otherwise defend,” the Court may enter a judgment of default
16 upon Plaintiff’s application after an entry of default. *See* Fed. R. Civ. P. 55. Local
17 Rule 55 sets forth the procedural requirements that must be satisfied by a party
18 moving for a default judgment. Balboa’s Application has satisfied such
19 requirements.

20 Here, Balboa filed its Complaint and case-initiating documents on August 2,
21 2023. [See Dkts. 1-4.] Unlimited Freight was properly served on August 9, 2023,
22 and Curry IV was properly served on August 10, 2023, pursuant to Federal Rule of
23 Civil Procedure 4. [See Dkts. 7-8.] On October 12, 2023, Balboa filed its First
24 Request for Clerk to Enter Default against Defendants (“Default Entry Request”),
25 and the Clerk of the Court entered the default against each of the defendants on
26 October 17, 2023. [See Dkts. 13-14.]

27 Neither Defendant is a minor or an incompetent person, nor is either
28 Defendant currently in the military service or otherwise exempt from a default

1 judgment under the Servicemembers Civil Relief Act. [See Chang Decl., ¶2, Exh.
2 C.] And neither Defendant is a California resident, nor has California resident
3 shareholders/members. [See *id.*]

4 The Ninth Circuit follow the seven *Eitel* factors in deciding whether to enter
5 a default judgment:

6 (1) the possibility of prejudice to the plaintiff; (2) the merits
7 of plaintiff's substantive claim; (3) the sufficiency of the
8 complaint; (4) the sum of money at stake in the action; (5)
9 the possibility of a dispute concerning material facts; (6)
whether the default was due to excusable neglect; and (7)
the strong policy underlying the Federal Rules of Civil
Procedure favoring decisions on the merits.

10 *Eitel v. McCool*, 782 F.2d 1470, 1471-72 (9th Cir. 1986). A plaintiff need not
11 prove that all seven factors weigh in its favor, as courts *may* consider these factors
12 in their discretion on whether to enter a default judgment. *See id.*

13 Here, the underlying facts in this action show that all seven of the *Eitel*
14 factors weigh in Balboa's favor, and thus, supports the entry of default judgment.

15 **A. Plaintiff Will Be Highly Prejudiced If Its Default Judgment**
16 **Application Is Denied.**

17 A situation in which a plaintiff will be without any other recourse or recovery
18 should its default judgment application be denied qualifies as prejudice. *See*
19 *PepsiCo, Inc. v. Cal. Sec. Cans*, 238 F. Supp. 2d 1172, 1177 (C.D. Cal. 2002).

20 Here, Balboa has submitted its Application for Default Judgment as a last
21 resort due to Defendants' deliberate unwillingness to accept responsibility for its
22 actions or even acknowledge Balboa's allegations. The fact remains that Balboa
23 financed equipment for Unlimited Freight and Curry IV in the amount of
24 \$64,744.68, with Defendants agreeing to make sixty (60) monthly payments of
25 \$2,107.01, for which forty-eight (48) monthly payments in the amount of
26 \$2,107.01, plus the outstanding payments due for June 8, 2023, and July 8, 2023,
27 for a total of **\$105,603.34** (50 payments of \$2,107.01, plus \$252.84), still due to
28 Balboa. [See *id.*, ¶6.]

1 Balboa has made demands for its monies from Defendants and under the
2 Guaranty, all of which Defendants have failed to pay back. [*See id.* at ¶8.]

3 Balboa filed its Complaint in this action to recover the monies owed on it,
4 but Defendants have been unwilling to participate in, or otherwise, acknowledge the
5 litigation. Balboa's Default Application is its final option for an attempt at
6 recovery, and without the Court granting the default judgment, Balboa will be
7 prejudiced and be denied its right to a judicial resolution of its presented claims.
8 *See PepsiCo*, 238 F.Supp.2d at 1177.

9 Moreover, if Balboa's Default Application is denied, it will suffer a
10 significant loss due to no fault of its own, and Defendants will obtain a significant
11 windfall of over \$119,000.00. Not only will the deliberate nonaction by
12 Defendants and their continued stalling techniques be unjustly rewarded, but
13 Balboa will effectively be penalized for its procedurally proper demands for the
14 return of its monies available through the court system's proper channels.

15 Balboa will be substantially prejudiced, especially with no other available
16 recourse, should its Default Application be denied, and thus, further supports the
17 Default Judgment against Defendants to be granted by this Court.

18 **B. Plaintiff Has A High Likelihood Of Success On The Merits Of Its**
19 **Substantive Claims And Its Complaint Is Sufficiently Pled.**

20 "The general rule of law is that upon default[,], the factual allegations of the
21 complaint, except those relating to the amount of damages, will be taken as true."
22 *See Geddes v. United Fin. Group*, 559 F.2d 557, 560 (9th Cir. 1977). Courts often
23 consider the second (merits of the claim) and third (sufficiency of the complaint)
24 factors under *Eitel* together. *See PepsiCo*, 238 F.Supp.2d at 1177.

25 The elements for a breach of contract are: (1) the existence of a contract, (2)
26 performance by the plaintiff of its obligations under the contract, (3) breach of the
27 contract by the defendant, and (4) resulting damages proximately caused by the
28 defendant's breach of contract. *See Reichert v. Gen. Ins. Co.*, 68 Cal.2d 822, 830

1 (1968); *Acoustics, Inc. v. Trepte Constr. Co.*, 14 Cal.App.3d 887, 916 (1971); *see*
2 *also* Civ. Code §§ 1620, 3300; and RESTATEMENT 2d. CONTRACTS § 235(2).

3 Here, all elements are met. Specifically, Balboa, on the one hand, and
4 Unlimited Freight and Curry IV, on the other, entered into the EFA on or about
5 June 9, 2022. [*See id.*] Under the terms of the EFA, Balboa loaned to Unlimited
6 Freight a principal sum of \$64,744.68, in order to finance equipment for its
7 business (the “Collateral”). [*See id.*, ¶3.]

8 Concurrent with the execution of the EFA, and in order to induce Balboa to
9 enter into the EFA with Unlimited Freight, Curry IV personally guaranteed, in
10 writing, the payment of the then-existing and future indebtedness due and owing to
11 Balboa under the terms of the EFA (the “Guaranty”). [*See id.*, ¶4, Exh. A.] Balboa
12 relies on such Guaranty to agree to loan Unlimited Freight to finance equipment for
13 its business. [*See id.*]

14 Under the EFA, Unlimited Freight was required to make sixty (60) monthly
15 payments of \$2,107.01, beginning on July 8, 2022. [*See id.*, ¶5.] The last payment
16 received by Balboa was credited toward the payment due for May 8, 2023. [*See*
17 *id.*] Therefore, on June 8, 2023, Unlimited Freight breached the EFA, and Curry IV
18 breached the Guaranty, (1) by failing to make the monthly payment due on that
19 date, and (2) by failing to make the monthly payment due for the following month
20 on July 8, 2023, and thus, both have remained continuously in default. [*See id.*]

21 At the time of Defendants’ default, in addition to the late charges in the sum
22 of \$252.84, there remained forty-eight (48) monthly payments in the amount of
23 \$2,107.01, plus the outstanding payments due for June 8, 2023, and July 8, 2023,
24 for a total of **\$105,603.34** (50 payments of \$2,107.01, plus \$252.84), still due to
25 Balboa. [*See id.*, ¶6.] Defendants have since failed to make further payments. [*See*
26 *id.*, ¶¶5-6, Exh. B.]

27 There is no doubt, and it cannot be disputed that: (1) Balboa and Defendants
28 entered into the EFA; (2) Curry IV personally guaranteed, in writing, the payment

1 of the then-existing and future indebtedness due and owing to Balboa under the
2 terms of the EFA; (3) Unlimited Freight received the loan in order to finance
3 equipment for its business; (4) Defendants ceased making payments pursuant to the
4 EFA; and (5) Balboa has suffered and continues to suffer damages due to
5 Defendants' continued nonpayment. Thus, Balboa has a substantially high
6 likelihood in succeeding on the merits of its claims. In fact, no known defenses
7 exist to any of the material facts.

8 **C. The Sum Of Money At Stake Favors An Entry Of A Default**
9 **Judgment Against Defendants.**

10 As a general rule, courts factor the sum of money at stake on a case-by-case
11 basis, and in relation to the other factors influencing whether to enter default
12 judgment. *See Eitel*, 782 F.2d at 1472 (default judgment was denied where plaintiff
13 was seeking \$3 million in damages *and* the parties disputed material facts). This
14 requires the court to assess whether the recovery sought is proportional to the harm
15 caused by defendant's conduct. *See Walters v. Statewide Concrete Barrier, Inc.*,
16 No. C 04-2559 JSW, 2006 WL 2527776, at *4 (N.D. Cal. Aug. 30, 2006) (“[i]f the
17 sum of money at issue is reasonably proportionate to the harm caused by the
18 defendant's actions, then default judgment is warranted”).

19 In *Penpower Tech, Ltd. v. S.P.C. Tech.*, 627 F. Supp. 2d 1083 (N.D. Cal.
20 2008), despite reasoning that plaintiff's request for \$677,075.37 in treble damages,
21 \$500,000.00 in punitive damages, \$100,000.00 in statutory damages, attorneys'
22 fees of \$16,497.00, and costs of \$2,005.00, were “speculative” and weighed against
23 default judgment, the court nevertheless granted plaintiff's default judgment.

24 Here, Balboa seeks compensatory damages pursuant to the EFA in the
25 amount of \$105,603.34; prejudgment interest from June 8, 2023, the date of breach,
26 to February 9, 2024, the date noticed for the hearing of this Default Application, in
27 the amount of \$7,146.31, plus \$28.93 per day until the date of Judgment; statutory
28 attorneys' fees, in the amount of \$5,712.07; and costs in the amount of \$1,066.75.

1 [See Chang Decl., ¶¶3-6; see also Bill of Costs.] The damages sought are
2 contractually-based and arise out of the clear terms and obligations of the EFA; the
3 prejudgment interest was calculated at the statutory rate of ten percent (10%) per
4 annum; and the attorneys' fees requested are fixed by Local Rule 55-3. [See *id.*,
5 ¶5.]

6 As such, the sum of money sought is reasonable and far from speculative. It
7 is also substantially less than the \$3 million sought in *Eitel*, in which this sum, and
8 other factors, weighed in the favor of denying default judgment. And it is also
9 substantially less than the roughly \$1.3 million sought in *Penpower Tech*, in which
10 default judgment was granted, despite the sum of money being deemed
11 "speculative."

12 Thus, the sum of money sought in this action weighs in the favor of granting
13 default judgment, especially in the light of the other seven *Eitel* factors, and due to
14 the certainty and reasonableness of the sum.

15 **D. There Are No Material Facts That Are Reasonably In Dispute.**

16 "The general rule of law is that upon default[,] the factual allegations of the
17 complaint, except those relating to the amount of damages, will be taken as true."
18 See *Geddes, supra*, 559 F.2d at 560. Where a plaintiff's complaint is well-pleaded
19 and the defendants make no effort to properly respond, the likelihood of disputed
20 facts is very low. See *Landstar Ranger, Inc. v. Parth Enters, Inc.*, 725 F.Supp.2d
21 916, 921 (C.D. Cal. 2010).

22 As thoroughly detailed in Section II.B., *supra*, there are no material facts that
23 are reasonably in dispute.

24 Here, specifically, Balboa, on the one hand, and Unlimited Freight and Curry
25 IV, on the other, entered into the EFA on or about June 9, 2022. [See *id.*] Under
26 the terms of the EFA, Balboa loaned to Unlimited Freight a principal sum of
27 \$64,744.68, in order to finance equipment for its business (the "Collateral"). [See
28 *id.*, ¶3.]

1 Concurrent with the execution of the EFA, and in order to induce Balboa to
2 enter into the EFA with Unlimited Freight, Curry IV personally guaranteed, in
3 writing, the payment of the then-existing and future indebtedness due and owing to
4 Balboa under the terms of the EFA (the “Guaranty”). [See *id.*, ¶4, Exh. A.] Balboa
5 relies on such Guaranty to agree to loan Unlimited Freight to finance equipment for
6 its business. [See *id.*]

7 Under the EFA, Unlimited Freight was required to make sixty (60) monthly
8 payments of \$2,107.01, beginning on July 8, 2022. [See *id.*, ¶5.] The last payment
9 received by Balboa was credited toward the payment due for May 8, 2023. [See
10 *id.*] Therefore, on June 8, 2023, Unlimited Freight breached the EFA, and Curry IV
11 breached the Guaranty, (1) by failing to make the monthly payment due on that
12 date, and (2) by failing to make the monthly payment due for the following month
13 on July 8, 2023, and thus, both have remained continuously in default. [See *id.*]

14 At the time of Defendants’ default, in addition to the late charges in the sum
15 of \$252.84, there remained forty-eight (48) monthly payments in the amount of
16 \$2,107.01, plus the outstanding payments due for June 8, 2023, and July 8, 2023,
17 for a total of **\$105,603.34** (50 payments of \$2,107.01, plus \$252.84), still due to
18 Balboa. [See *id.*, ¶6.] Defendants have since failed to make further payments. [See
19 *id.*, ¶¶5-6, Exh. B.]

20 Defendants cannot dispute any of the facts in any way or make any
21 reasonable arguments surrounding any of the material facts in this action. If
22 anything, Defendants’ refusal to participate in, or even acknowledge the litigation,
23 is evidence that no such defense exists.

24 **E. Defendants’ Defaults Are Not The Result Of Excusable Neglect.**

25 Excusable neglect is not found where a defendant who was properly served
26 simply ignored the deadline to respond. See *NewGen, LLC v. Safe Cig, LLC*, 804
27 F.3d 606, 616 (9th Cir. 2016) (adding that defendant’s counsel contacting plaintiff’s
28 counsel after default had been entered did not constitute to “excusable neglect”). In

1 fact, courts have required some showing of good faith by the defaulted defendant to
2 constitute “excusable neglect.” *See Eitel*, 782 F.2d at 1471-72 (defendant’s failure
3 to answer was held to be excusable neglect in light of ongoing settlement
4 negotiations); *Draper v. Coombs*, 792 F.2d 915, 924 (9th Cir. 1986) (finding
5 excusable neglect where defendant filed an answer past the deadline and on the
6 same day that the motion for default judgment was filed); *O’Connor v. State of*
7 *Nevada*, 27 F.3d 357, 364 (9th Cir. 1994) (excusable neglect was found where
8 defendant has good faith of a timely answer); *Educational Serv., Inc. v. Maryland*
9 *State Board for Higher Education*, 710 F.2d 170, 176 (4th Cir. 1983) (excusable
10 neglect found where defendant had appeared in the action and opposed a request for
11 a preliminary injunction in which the party had set forth its defenses); *McKnight v.*
12 *Webster*, 499 F.Supp. 420, 424 (E.D. PA 1980) (excusable neglect found where
13 defendant sought an extension of time to respond, but a default judgment was
14 sought in the interim).

15 Where the defendants “were properly served with the Complaint, the notice
16 for the entry of default, as well as documents in support of the instant [default
17 judgment application],” favors this factor for the entry of default judgment. *See*
18 *Shanghai Automation Instrument Co. Ltd. v. Kuei*, 194 F.Supp.2d 995, 1005 (N.D.
19 Cal. 2001).

20 Here, Defendants failed to make any showing whatsoever that their
21 unwillingness to participate in the litigation stemmed from, or was in any way due
22 to, excusable neglect. Unlimited Freight was properly served via personal service
23 at the address indicated on Alabama Secretary of State Business Entity Records,
24 and Curry IV was properly served via substituted service at his home address as an
25 individual defendant living at the address. [See Dkts. 7-8.]

26 Further, Defendants were additionally served at the same addresses thereafter
27 with the First Request. [See Dkt. 13.] Defendants have not yet made any
28

1 appearance in the action, and thus, have not made any effort to answer, defend, or
2 otherwise participate, in this action.

3 As detailed above, courts have found for excusable neglect only in cases in
4 which a defendant makes good faith showing that the defendant attempts to
5 participate in the litigation to address and defend the allegations set forth against the
6 defendant. Declining to respond to a complaint after proper service (even in the
7 case where defendant's counsel contacts plaintiff's counsel after the entry of
8 default), does not warrant a finding of excusable neglect. *See NewGen*, 804 F.3d at
9 616.

10 Here, Defendants have failed to acknowledge their wrongdoings and the
11 allegations they face, even in the slightest degree. Instead, Defendants have
12 blatantly ignored Balboa's Complaint and all other papers filed thereafter. Rather,
13 Defendants' course of action in response to Balboa's Complaint, or the apparent
14 lack thereof, is intentional, and thus, would not constitute excusable neglect.

15 **F. Policy Concerns Favor Default Judgment In This Matter.**

16 Although courts have expressed that as a general rule, policy favors decisions
17 on the merits, cases should be decided on its merits only when *reasonably possible*.
18 *See Pena v. Seguros La Comercia, S.A.*, 770 F.2d 811, 814 (9th Cir. 1985)
19 (emphasis added). The policy preference to decide a case on its merits is not
20 dispositive, and thus, does not preclude a court from granting a default judgment.
21 *See Penpower Tech, Ltd.*, 627 F.Supp.2d at 1093 (defendants' failure to respond to
22 a Complaint makes a case decision on its merits impractical, if not, impossible).

23 Here, even the policy concerns to decide a case on its merits favor Balboa to
24 grant Balboa's request for a default judgment. As detailed in II.E., *supra*,
25 Defendants have made it abundantly clear that they will not participate in this
26 litigation, or even acknowledge the instant action. Defendants have deliberately
27 chosen a course of action to simply ignore Balboa and its claims against them,
28 including their own liability. Thus, the Court's decision will not be based on the

1 merits of this case since there is no reasonable possibility at this point given
2 Defendants' refusal to participate in this litigation.

3 Moreover, policy concerns certainly do not weigh in favor of rewarding
4 Defendants for their unwillingness to account for their liability to Balboa, and the
5 extremely prejudicial windfall they would receive should their deliberate silence
6 and stalling techniques be rewarded, at Balboa's expense. *See* Section II.A., *supra*.

7 **G. Plaintiff Has Proven Its Damages.**

8 Under the EFA, Unlimited Freight was required to make sixty (60) monthly
9 payments of \$2,107.01, beginning on July 8, 2022. [*See id.*, ¶5.] The last payment
10 received by Balboa was credited toward the payment due for May 8, 2023. [*See*
11 *id.*] Therefore, on June 8, 2023, Unlimited Freight breached the EFA, and Curry IV
12 breached the Guaranty, (1) by failing to make the monthly payment due on that
13 date, and (2) by failing to make the monthly payment due for the following month
14 on July 8, 2023, and thus, both have remained continuously in default. [*See id.*]

15 At the time of Defendants' default, in addition to the late charges in the sum
16 of \$252.84, there remained forty-eight (48) monthly payments in the amount of
17 \$2,107.01, plus the outstanding payments due for June 8, 2023, and July 8, 2023,
18 for a total of **\$105,603.34** (50 payments of \$2,107.01, plus \$252.84), still due to
19 Balboa. [*See id.*, ¶6.] Defendants have since failed to make further payments. [*See*
20 *id.*, ¶¶5-6, Exh. B.]

21 In addition, based on the principal amount due of \$105,603.34, Balboa is
22 entitled to prejudgment interest at the statutory rate of ten percent (10%) per
23 annum, from June 8, 2023, the date of breach, to February 9, 2024, the date noticed
24 for the hearing of this Application for Default Judgment ("Default Application"),
25 for a total interest amount of \$7,146.31, accruing at a rate of \$28.93 per day, until
26 the date of Judgment. [*See id.*, ¶7; *see also* Declaration of Priscilla Y. Chang
27 ("Chang Decl."), ¶¶3-4.]
28

Pursuant to Paragraph 20 of the EFA, Balboa is entitled to recover its attorneys' fees and costs from Defendants. [See Chang Decl., ¶5; see also Bill of Costs.] The amount of reasonable attorneys' fees is fixed by Local Rule 55-3, in the sum of \$5,712.07. [See *id.*] Balboa has incurred \$1,066.75, in recoverable costs. [See *id.*]

Altogether, this totals out to **\$119,528.47** (as of February 9, 2024), calculated as follows:

- Principal owed:	\$105,603.34
- Prejudgment Interest:	\$7,146.31
- Attorneys' Fees:	\$5,712.07
- Recoverable Costs:	\$1,066.75
<hr/>	
- Total	\$119,528.47

III. CONCLUSION

Based on Balboa's Complaint, Default Judgment Application, and all supporting papers, Balboa respectfully requests that the Court grant its Default Application against Defendants, in the total amount of **\$119,528.47**.

DATE: January 9, 2024

SALISIAN | LEE LLP

By: 

Neal S. Salisian
Glenn R. Coffman
Priscilla Y. Chang

Attorneys for Plaintiff
BALBOA CAPITAL CORPORATION